

Board of Directors - Public

SUMMARY

Meeting Date: 26 January 2022

Agenda Item: 14

Report Title:	Financial Performance Report	
Author(s):	Matt White, Deputy Director of Finance	
Accountable Director:	Phillip Easthope, Executive Director of Finance, IMST & Performance	
Other Meetings presented to or previously agreed at:	Committee/Group:	Finance & Performance Committee
	Date:	13 January 2022
Key Points recommendations to or previously agreed at:	Routine reporting of financial performance. Currently no major risks or concerns other than the continued need to identify CIPs. Non-recurrent underspends to date driven by reduced Covid-19 Costs and delays in recruitment linked to MHIS investment and expansion.	

Summary of key points in report

Summary at November 2021:

- The Organisation wide surplus of £2.3m at the end of M8 (Nov 21), £300k favourable to plan. The organisation continues to spend greater amounts in H2 than H1, there has been no further underspends on the H1 outturn position of £2.3m.
- Further non-recurrent spending plans have been approved in M8 which will assist the Trust to deliver its planned break even position.
- Further work is being carried out on the H2 income position and adjustments will be made where applicable.
- MHIS spend in M8 shows a small increase in run rate over M7 suggesting that recruitment is ongoing and new starters commencing albeit at a reduced rate than planned.
- Covid underspend is £3.2m as expected. Covid funding for H2 was confirmed at £3.3m, in line with the H1 allocation and £6.6m estimate for the year. Covid costs remain low and support an estimated £4.8m underspend at year end.
- Agency and Out of Area Costs remain high risk. Total spend to date on these areas stands at £10.4m which equates to 12% of the total organisational spend.
- Capital spend is currently underspending against plan, however a large increase in spend is anticipated in the final few months of the financial year.

Recommendation for the Board/Committee to consider:						
Consider for Action		Approval		Assurance	x	Information
Continue to progress the identification of FY21/22 CIP (and address the Clinical CIP gap in particular) through the newly-established CIP Working Group.						
Continue working up of H2 Plan refresh in advance of the NHSI timetable, identifying new cost pressures, investment opportunities, deliverable CIP, and other risks/opportunities to be managed in reaching a balanced position at the end of March 2022.						
Comment from Finance & Performance Committee Assured regarding the ongoing oversight and management of the financial position to year-end .						

Please identify which strategic priorities will be impacted by this report:							
Covid-19 Recovering Effectively					Yes	X	No
Getting Back to Good – Continuous Improvement					Yes	X	No
Transformation – Changing things that will make a difference					Yes	X	No
Partnerships – working together to make a bigger impact					Yes		No X

Is this report relevant to compliance with any key standards ?				State specific standard			
Care Quality Commission Fundamental Standards		Yes	X	Regulation 17: Good Governance Regulation 13: Financial Position			
Data Security & Protection Toolkit		Yes					
Any other specific standard		Yes					

Have these areas been considered ? YES/NO				If Yes, what are the implications or the impact? If no, please explain why			
Service user and carer safety and Experience		Yes		Out of scope			
Financial (revenue &capital)		Yes	X	Identification of financial sustainability risks			
OD/Workforce		Yes		Out of Scope			
Equality, Diversity & Inclusion		Yes					
Legal		Yes		Out of Scope			

Financial Performance Report

November 2021



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Executive Summary

KPI	Annual Plan £'000	Year to Date Plan £'000	Year To Date Actual £'000
Surplus/Deficit	0	1,993	2,345
Covid Expenditure	6,596	4,397	1,245
Agency	5,904	3,790	4,004
Cash	62,075	61,772	63,140
Efficiency Savings	2,650	1,847	1,844
Capital	8,584	5,606	3,557
Better Payments Practice Code	99.4% by Number		
	99.6% by Value		

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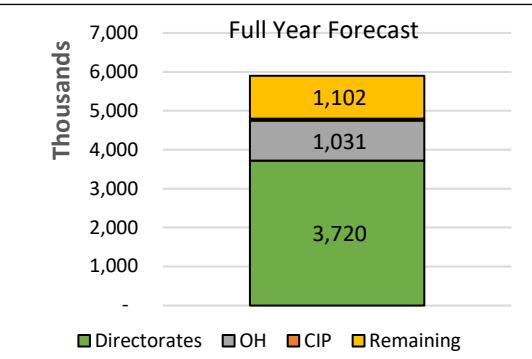
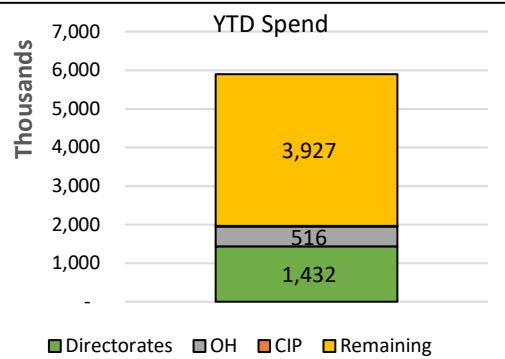
SPC Metrics	SPC Variation	SPC Target
Covid Costs	• L •	n/a
Agency Staff £	• H •	F
Out of Area £	• H •	F

SPC variation	
• • •	Common cause
• L •	Improvement - where low is good
• H •	Improvement - where high is good
• L •	Concern - where high is good
• H •	Concern - where low is good
• ? •	Special cause - where neither high nor low is good

SPC target	
?	Target Indicator – Pass/Fail
P	Target Indicator – Pass
F	Target Indicator – Fail

Financial Overview

MHIS Slippage



Income & Expenditure Summary

	Year to Date				Forecast			
	Plan		Actual		Variance		H2 Plan	
	£'000	£'000	£'000	%	£'000	£'000	£'000	%
Clinical Income	82,145	83,544	1,399	2%	124,260	125,317	1,057	1%
Other Income	12,956	13,317	361	3%	19,416	19,976	560	3%
Total Income	95,101	96,861	1,760		143,676	145,293	1,617	1%
Pay	74,857	74,941	(84)	(0%)	114,592	114,796	(204)	(0%)
Non Pay	19,472	18,475	997	5%	26,493	25,549	944	4%
Total Expenditure	94,329	93,416	913		141,085	140,345	740	
Post EBITDA	1,139	1,124	15	1%	5,809	6,235	(426)	(7%)
Surplus/Deficit	(367)	2,321	(2,688)		(3,218)	(1,287)	1,303	
KPI's								
Out of Town (OOT)	5,940	6,375	(435)	(7%)	8,820	9,563	(743)	(8%)
Agency	3,790	4,004	(214)	(6%)	5,904	7,434	(1,530)	(26%)
Covid	4,397	1,245	3,152	72%	6,596	1,812	4,784	73%
CIPs	1,847	1,844	3	0%	2,650	2,650	0	0%

See right for Directorate split

Summary at M8 November 2021:

- Operating **surplus of £2,345k (£2.3m)** at Month 8 (Month 7: £2,326k).
- Continued increase in non-recurrent spend has lead to minimum change between M7 and M8 financial position.
- Agency and Out of Area placements remain risks to the Organisation's underlying position. See *Risks and Recovery* slide for detail.
- Low Covid spend and underspends against investments continues to drive Trust surplus position.
- Strong cash position continues
- The Capital programme spending plan has been revised to accurately forecast spend. It remains behind schedule, albeit at a much lower rate of £73k.

Directorate Year To Date Position

			Directorate Year To Date Position								
			Trust Wide		Clinical		Corporate		GP		
			Plan	Actual	£'000	£'000	£'000	£'000	£'000	£'000	
Pay			74,857	54,430	6,707	11,926	0	624	624	1,170	
			74,941	56,682	11,203	7	6,986	8	56		
			(84)	(2,252)	(4,497)	11,919	(6,986)	616	1,114		
Non Pay			19,472	9,559	8,537	0	1,183	307	(114)		
			18,475	12,336	5,584	2	937	(460)	77		
			997	(2,777)	2,953	(2)	246	767	(191)		

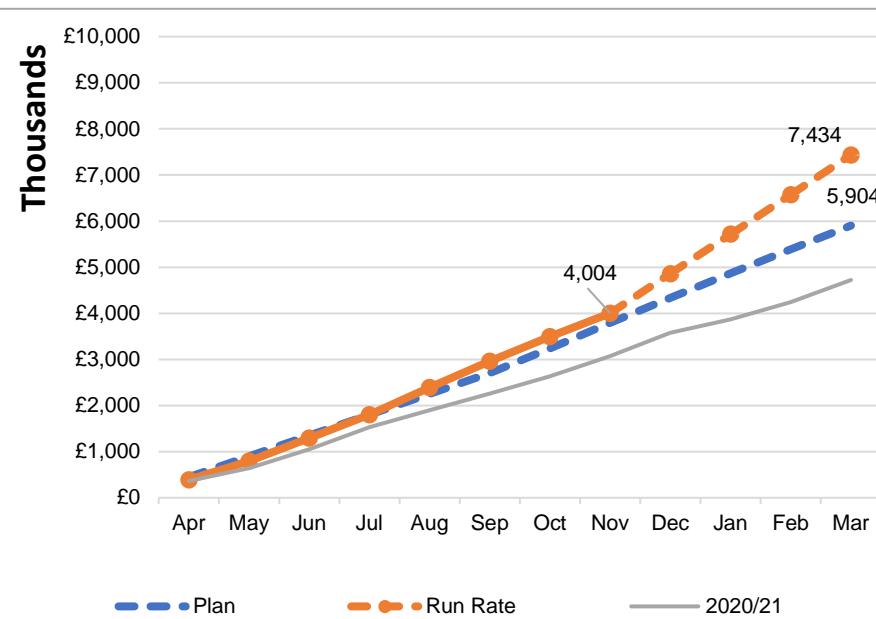
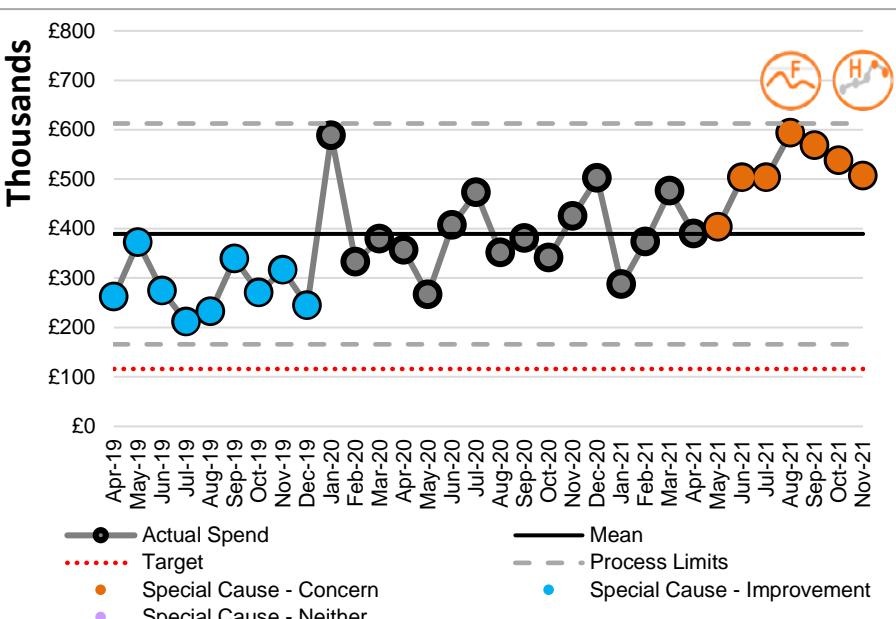
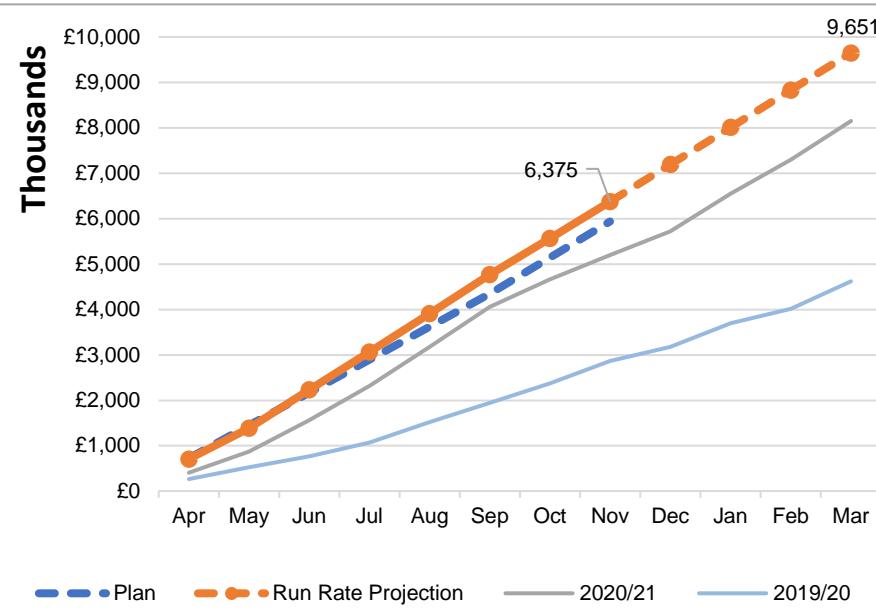
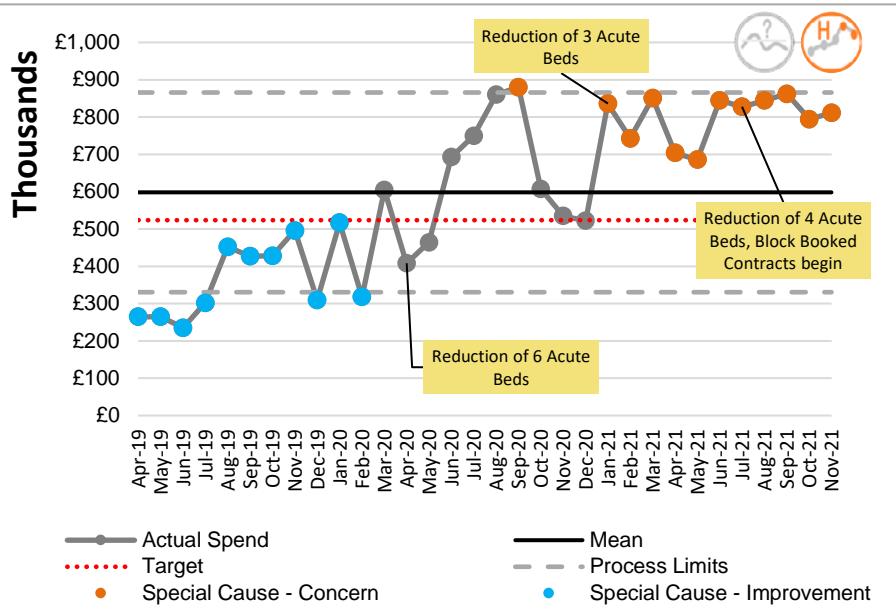
Forecast

	Prior Year £'000	Actual										Forecast			Forecast		
		Apr-21 £'000	May-21 £'000	Jun-21 £'000	Jul-21 £'000	Aug-21 £'000	Sep-21 £'000	Oct-21 £'000	Nov-21 £'000	Dec-21 £'000	Jan-22 £'000	Feb-22 £'000	Mar-22 £'000	Out-turn £'000	M12 Plan £'000	Variance £'000	
Income																	
Income from Patient Care Activities	118,174	10,072	9,691	10,586	10,296	10,219	12,110	10,296	10,274	10,443	10,443	10,443	10,443	125,317	125,317	0	
Other Operating Income	35,537	1,726	1,579	1,634	1,711	1,723	1,511	1,633	1,800	1,665	1,665	1,665	1,665	19,976	19,976	0	
Total Income	153,711	11,798	11,270	12,220	12,007	11,942	13,621	11,929	12,074	12,108	12,108	12,108	12,108	145,293	145,293	0	
Expenditure																	
Substantive	105,189	7,997	8,096	8,044	7,960	8,074	9,411	8,230	8,495	8,468	8,468	8,468	8,468	100,178	100,178	0	
Bank	6,006	662	393	581	503	586	561	503	566	604	604	604	604	6,771	6,771	0	
Agency	4,638	389	403	503	503	593	568	538	507	858	858	858	858	7,434	7,434	0	
Other (Apprenticeship Levy)	411	38	39	39	38	39	13	34	35	35	35	35	35	413	413	0	
Total Pay	116,244	9,086	8,931	9,167	9,004	9,292	10,553	9,305	9,603	9,964	9,964	9,964	9,964	114,796	114,796	0	
Purchase of Healthcare	8,149	710	680	845	827	845	862	795	811	797	797	797	797	9,563	9,563	0	
Drugs	850	75	75	74	83	76	90	73	80	78	78	78	78	939	939	0	
Other non pay	18,011	972	960	1,271	1,325	1,162	1,224	1,383	1,178	1,393	1,393	1,393	1,393	15,047	15,047	0	
Total Non Pay	27,010	1,757	1,715	2,190	2,235	2,083	2,176	2,251	2,069	2,268	2,268	2,268	2,268	25,549	25,549	0	
Total Expenditure	143,254	10,843	10,646	11,357	11,239	11,375	12,729	11,556	11,672	12,232	12,232	12,232	12,232	140,345	140,345	0	
EBITDA	10,457	955	624	863	768	567	892	373	402	(124)	(124)	(124)	(124)	4,948	4,948	0	
Post EBITDA	7,827	395	395	395	389	388	389	386	386	778	778	778	778	6,235	6,235	0	
Net Surplus / (Deficit)	2,630	560	229	468	379	179	503	(13)	16	(902)	(902)	(902)	(902)	(1,287)	(1,287)	0	
Technical Adjustments	35	3	3	3	3	3	3	3	3	316	316	316	316	1,287	1,287	0	
Adjusted Net Surplus / (Deficit)	2,665	563	232	471	382	182	506	(10)	19	(586)	(586)	(586)	(586)	0	0	0	

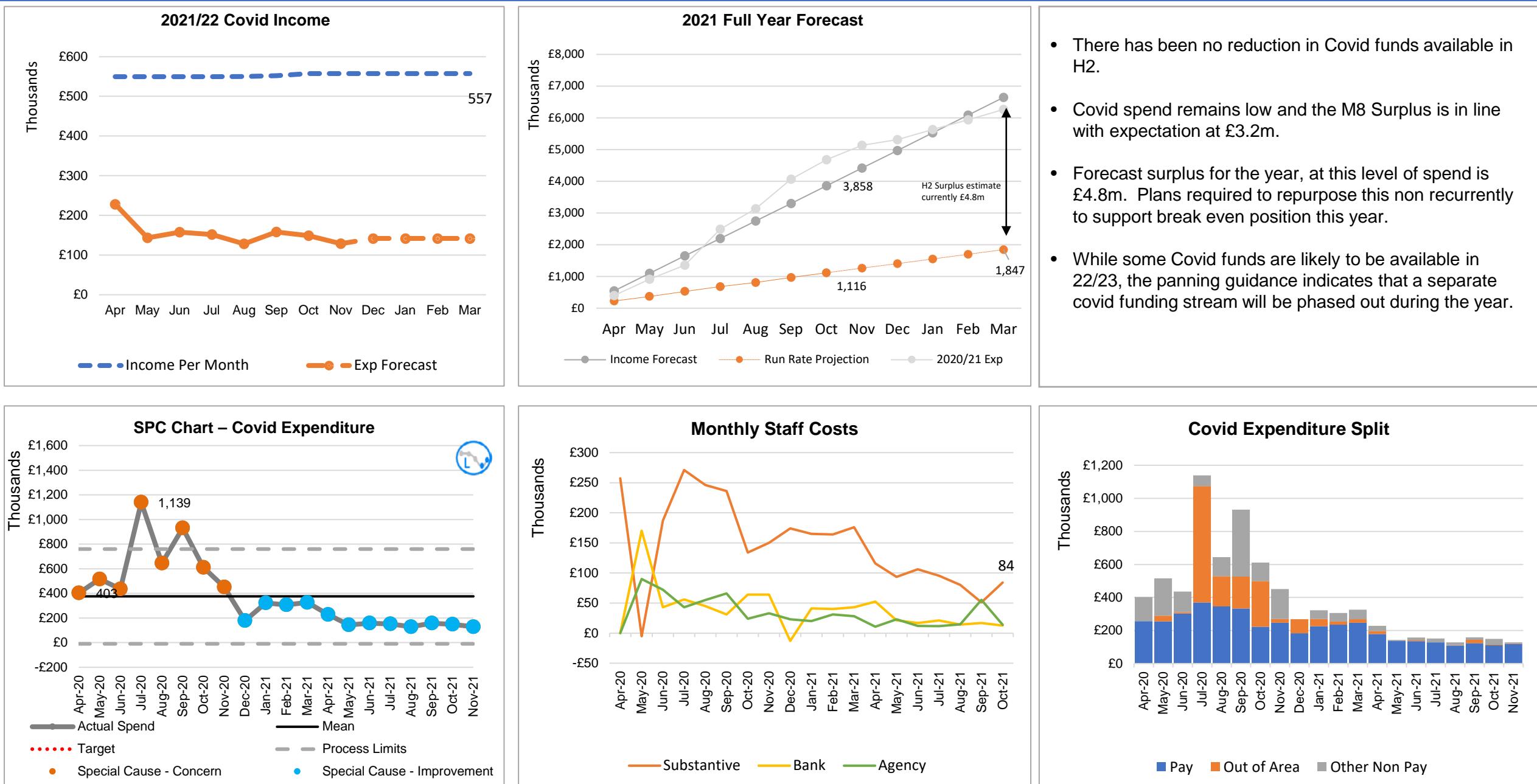
Commentary:

- The Organisational surplus at M7 of £2.3m is above revised H2 plans of £2m. This is largely driven by underspends against Covid funds and Investments.
- The non-recurrent underspends are partially offset by overspends in out of area placements and temporary staffing on in-patient wards.
- The Organisation's H2 plan is for a break even position. This will involve increased expenditure in the final months of the year to offset the H1 underspend.

Risk & Recovery | Out of Area & Agency



Covid



Cost Improvement Programme

Directorate

Target	Year to Date			Gap to Target	
	Delivery				
	R	NR	Total		
£	£	£	£	£	

Target	Forecast Outturn			Gap to Target	
	Delivery				
	R	NR	Total		
£	£	£	£	£	

Central Management	20	20	20	
Acute & Community Services	530	58	58	472
Rehab & Specialist Services	419		627	628
Clinical Directorates	969	78	627	705
Medical	25	25	25	
Corporate Governance	15	15	15	
Special Projects & Facilities	91	74	17	91
Nursing & Professions	35	35	35	
People	33	11	11	21
Finance	57	76	76	(19)
Corporate	256	236	17	253
Reserves	542		808	808

	20	20	20	
	530	58	58	472
	419		627	628
Clinical Directorates	969	78	627	705
Medical	25	25	25	
Corporate Governance	15	15	15	
Special Projects & Facilities	91	74	17	91
Nursing & Professions	35	35	35	
People	33	11	11	21
Finance	57	76	76	(19)
Corporate	256	236	17	253
Reserves	542		808	808

	30	30	30	
	795	87	87	709
	628	1	627	628
Clinical Directorates	1,453	117	627	744
Medical	38	38	38	
Corporate Governance	23	23	23	
Special Projects & Facilities	136	111	26	136
Nursing & Professions	52	52	52	
People	49	17	17	32
Finance	86	113	113	(28)
Corporate	384	354	26	380
Reserves	813		1,526	1,526

Grand Total

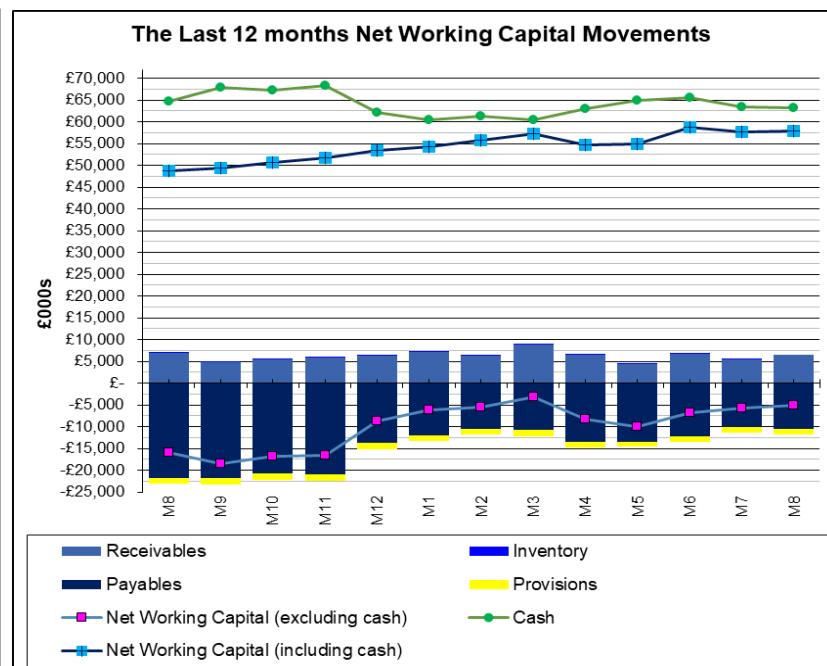
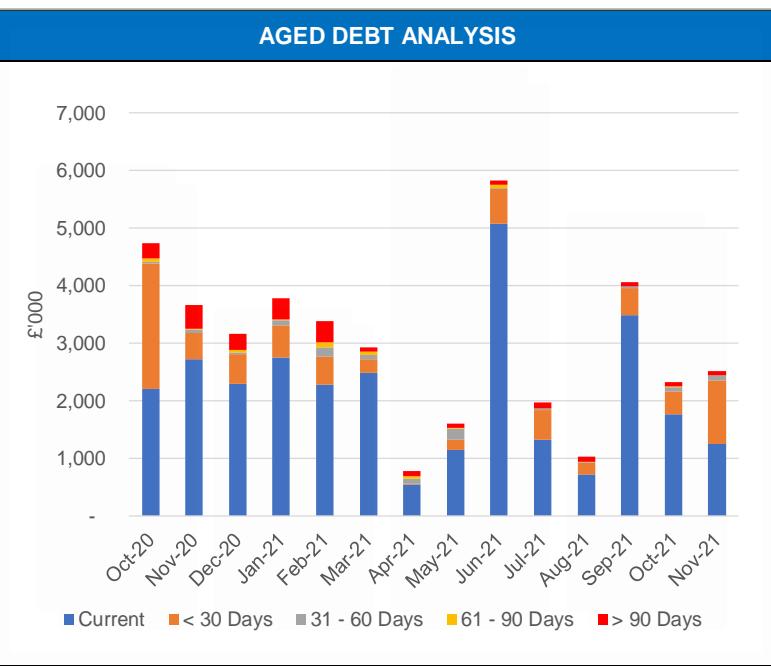
1,767	314	1,452	1,767	(0)
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2,650	471	2,179	2,650	0
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- Areas having the most difficulty identifying long term cost reductions are Clinical areas
- Within the Acute and Community area plans have been drawn up and are progressing through governance routes.
- While in year savings have been identified and processed in Rehab and Specialist Services, it is recognised that additional work is needed to create longer term savings that support sustainability.
- Minimal change this month.

SOFP | Statement of Financial Position

	OPENING 2021/22	ACTUAL	MOVEMENT	YEAR END PLAN
	£'000	£'000	£'000	£'000
Non-Current Assets				
Property, Plant & Equipment (PPE)	57,810	59,474	1,664	49,384
Intangible Assets	1,062	955	(107)	1,998
Other Non-Current Assets	4,554	4,417	(137)	4,617
Non-Current Assets Total	63,426	64,846	1,420	55,999
Current Assets				
Receivables	3,541	2,736	(805)	7,699
Cash and Cash Equivalents	62,075	63,140	1,065	55,741
Other Current Assets	2,876	3,901	1,025	105
Total Current Assets	68,492	69,777	1,285	63,545
Current Liabilities				
Provisions	(613)	(449)	164	(704)
Payables	(8,580)	(6,705)	1,875	(10,694)
Other Current Liabilities	(5,204)	(6,623)	(1,419)	(29)
Total Current Liabilities	(14,397)	(13,777)	620	(11,427)
Net Current Assets/ (Liabilities)	54,095	56,000	1,905	52,118
Total Non-Current Liabilities	(6,039)	(6,014)	25	(5,441)
Total Net Assets	111,482	114,832	3,350	102,676
Total Taxpayers Equity	111,482	114,832	3,350	102,676



STATEMENT OF FINANCIAL POSITION COMMENTARY

- We are reporting a positive cash position to the end of November 2021. There are no working capital concerns, no debt facilities, and we continue to meet the Better Payment Practice expectations. Our current ratio (current assets to current liabilities) was at 5:1 at the end of November 2021, with Cash contributing 91% of current assets, denoting a high level of liquidity.
- Cash flow will be supported over the next 3 years by the sale of Fulwood land
- Liabilities have remained under control for the month.

HIGHLIGHTS FOR THE REMAINDER OF THE YEAR

- The new EPR will increase intangible assets when the project commences.
- Debt remains within expected parameters.
- Disposal of Fulwood land - contract due for signature in December 2021. Income from this sale is expected over the next three years.

NET WORKING CAPITAL

- At the end of November 2021 the Organisation reports a positive cash balance of £63,140k.
- The negative working capital balance of £5,691k is a combination of an increase in receivables and decrease of payables including Tax, NI and Pension. There are higher creditors accruals than debtors for a net balance of £3,642k.
- Overall there is a positive net working capital balance including cash of £57,731k this is after meeting the negative working capital balance of £5,691k including deferred income.
- The high liquidity ratio of 5:1 will allow the Organisation to continue without the need for any working capital loan facility in the near future while progressing the 5 years Capital Programme.

12 Months Cash Flow Forecast

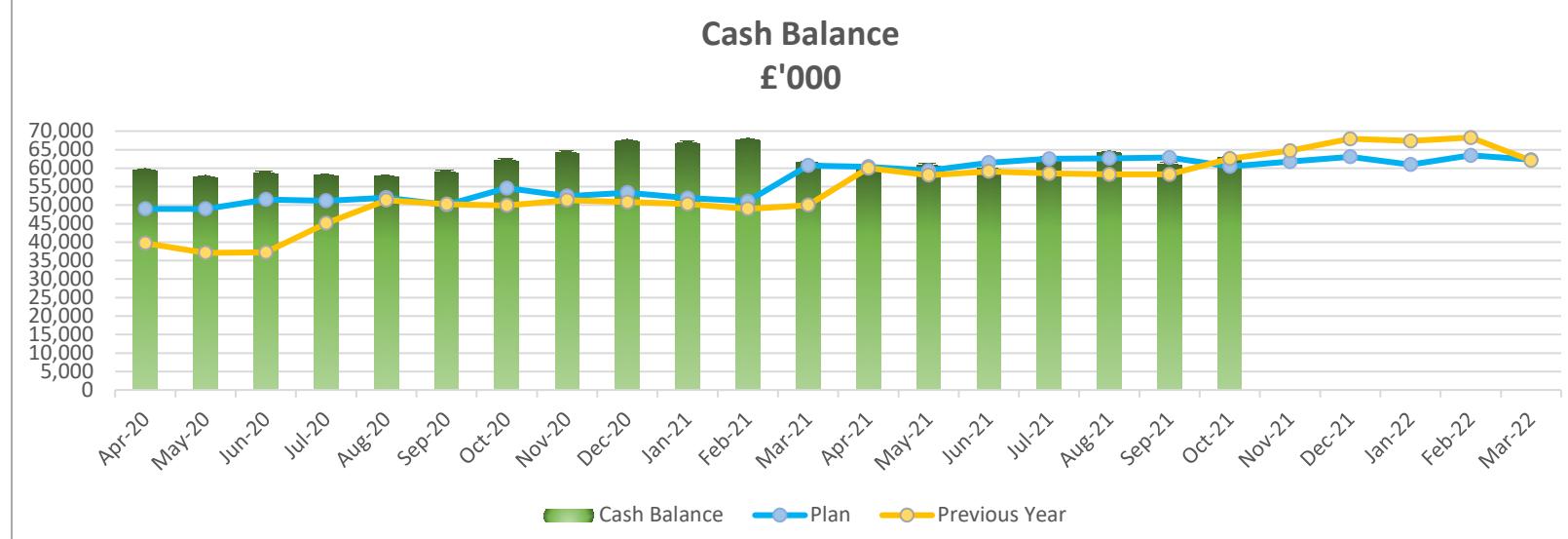
	Prior Year Mar-21 £000s	Actual 2021/22 Apr-21 £000s	Actual 2021/22 May-21 £000s	Actual 2021/22 Jun-21 £000s	Actual 2021/22 Jul-21 £000s	Actual 2021/22 Aug-21 £000s	Actual 2021/22 Sep-21 £000s	Actual 2021/22 Oct-21 £000s	Forecast 2021/22 Nov-21 £000s	Forecast 2021/22 Dec-21 £000s	Forecast 2021/22 Jan-22 £000s	Forecast 2021/22 Feb-22 £000s	Forecast 2021/22 Mar-22 £000s
Cash flow as at October 2021													
Operating Surplus/(deficit)	3,898	560	510	608	520	319	644	127	590	590	590	590	590
Net cash generated from / (used in) operations	9,881	(2,196)	748	(1,134)	2,737	1,765	(2,302)	2,098	435	583	(1,717)	140	220
Net cash inflow/(outflow) from investing activities, Total	(5,574)	(76)	(408)	(216)	(644)	(378)	(787)	(341)	(528)	(871)	(971)	(346)	(837)
Net cash inflow/(outflow) before financing	8,205	(1,712)	850	(742)	2,613	1,706	(2,445)	1,884	497	302	(2,098)	384	(27)
Net Cash inflow/(outflow) from financing activities, Total	2,852	0	0	0	0	0	(807)	0	1,029	0	0	285	(846)
Increase/(decrease) in cash and cash equivalents	11,057	(1,712)	850	(742)	2,613	1,706	(3,252)	1,884	1,526	302	(2,098)	669	(873)
Cash and cash equivalents at start of period	51,018	62,075	60,363	61,213	60,471	63,084	64,790	61,538	63,422	64,948	65,250	65,250	63,152
Increase/(decrease) in cash and cash equivalents	11,057	(1,712)	850	(742)	2,613	1,706	(3,252)	1,884	1,526	302	(2,098)	669	(873)
Cash and cash equivalents at end of period	62,075	60,363	61,213	60,471	63,084	64,790	61,538	63,422	64,948	65,250	63,152	65,919	62,279

NARRATIVE

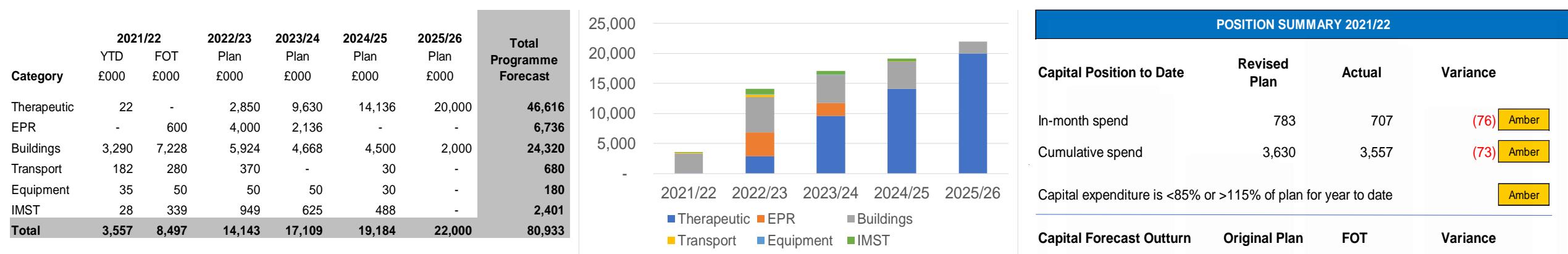
The Organisation is expected to meet its Capital Programme target of £7,707k which has been reduced by £877k to contribute with the over committed ICS's CDEL for this financial year.

The Cash FOT has been revised in line with the results at Q2 and it is now expected to be c. £62,279k by the end of March 2022.

The projected 2021/22 closing balance includes external PDC funding for the eradication of Dormitories £1,124k and Cyber Security scheme £190k.



Capital Programme



POSITION SUMMARY 2021/22				
Capital Position to Date	Revised Plan	Actual	Variance	
In-month spend	783	707	(76)	Amber
Cumulative spend	3,630	3,557	(73)	Amber
Capital expenditure is <85% or >115% of plan for year to date				Amber
Capital Forecast Outturn	Original Plan	FOT	Variance	
Cumulative spend	8,497	8,497	0	Green
Capital expenditure is <85% or >115% of plan for year to date				Green

