

Board of Directors - Public

SUMMARY REPORT

Meeting Date: 24 November 2021

Agenda Item: 13

Report Title:	Financial Performance Report	
Author(s):	Matt White and Rebecca Burrell	
Accountable Director:	Phillip Easthope, Executive Director of Finance, IMST & Performance	
Other Meetings presented to or previously agreed at:	Committee/Group:	Finance and Performance Committee
	Date:	11/12/21
Key Points recommendations to or previously agreed at:	Routine reporting of financial performance. Currently no major risks or concerns other than the continued need to identify CIPs. Non-recurrent underspends to date driven by reduced Covid-19 Costs and delays in recruitment linked to MHIS investment and expansion.	

Summary of key points in report

Summary at September 2021:

- Trust wide surplus of £2.3m at the end of M6/H1 (Sept 21) as expected.
- Draft H2 (second half of the year) income allocations received. Initial indication around £73m, in line with H1 allocation.
- The Trust has submitted a breakeven plan to the ICS. This position relies on a significant amount of recruitment. An upside position reflecting recruitment challenges is currently being prepared and will be shared shortly.
- MHIS spend shows initial signs of increasing as plans to repurpose slippage take effect. The underspend at H1 is around £1m as expected. The forecast underspend for the year has reduced to £1.1m.
- Covid underspend is £2.3m as expected. Covid funding for H2 confirmed at £3.3m, in line with the H1 allocation and £6.6m estimate for the year. Covid costs remain low and support an estimated £4.8m surplus at year end.
- Agency and Out of Area Costs remain high risk. Out of Area costs show early signs of stabilising, due to the contracts put in place to provide additional capacity while estates projects are completed.
- Agency costs now show a significant trend of sustained high levels of spending. Costs are forecast to hit £5.9m by year end.

System position (not contained in attached report):

Draft H2 plans across South Yorkshire and Bassetlaw ICS indicate a surplus of £15m. A process is underway to redistribute this across the system and plans are being developed and prioritised to establish how the potential surplus can be utilised in H2.

Additional Elective Recovery Funds have been made available to the ICS to bid for and providers are in the process of submitting bids.

Aside from a small amount in relation to Discharge planning no additional funds have been made available to support Mental Health and Community Recovery.

The current Capital forecast outturn is an Overspend of £1.5m against the adjusted plan of £109.6m. Capital forecast continue to be refined with a robust Forecast outturn expected for Q3 / December, a breakeven position is expected.

Recommendation for the Board/Committee to consider:

Consider for Action	Approval	Assurance	x	Information
Continue to progress the identification of FY21/22 CIP (and address the Clinical CIP gap in particular) through the newly-established CIP Working Group.				
Continue working up of H2 Plan refresh in advance of the NHSI timetable, identifying new cost pressures, investment opportunities, deliverable CIP, and other risks/opportunities to be managed in reaching a balanced position at the end of March 2022.				

Please identify which strategic priorities will be impacted by this report:

Covid-19 - Recovering effectively	Yes	x	No	
CQC Getting Back to Good – Continuous improvement	Yes	x	No	
Transformation – Changing things that will make a difference	Yes	x	No	
Partnerships – working together to make a bigger impact	Yes		No	x

Is this report relevant to compliance with any key standards ? State specific standard

Care Quality Commission Fundamental Standards	Yes	x	No	
Data Security and Protection Toolkit	Yes		No	x
Any other specific standard?				

Have these areas been considered ? YES/NO

If Yes, what are the implications or the impact?
If no, please explain why

Service User and Carer Safety and Experience	Yes		No	x	Out of Scope
Financial (revenue & capital)	Yes	x	No		Identification of financial sustainability risks
Organisational Development /Workforce	Yes		No	x	Out of Scope
Equality, Diversity & Inclusion	Yes		No	x	
Legal	Yes		No	x	Out of Scope

Financial Performance Report

September 2021

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Executive Summary

Summary at September 2021:

- Trust wide surplus of £2.3m at the end of M6/H1 (Sept 21) as expected.
- Draft H2 income allocations received. Initial indication around £73m, in line with H1 allocation.
- The Trust has submitted a breakeven plan to the ICS. This position relies on a significant amount of recruitment. An upside position reflecting recruitment challenges is currently being prepared and will be shared shortly.
- MHIS spend shows initial signs of increasing as plans to repurpose slippage take effect. The underspend at H1 is around £1m as expected. The forecast underspend for the year has reduced to £1.1m.
- Covid underspend is £2.3m as expected. Covid funding for H2 confirmed at £3.3m, in line with the H1 allocation and £6.6m estimate for the year. Covid costs remain low and support an estimated £4.8m surplus at year end.
- Agency and Out of Area Costs remain high risk. Out of Area costs show early signs of stabilising, due to the contracts put in place to provide additional capacity while estates projects are completed.
- Agency costs now show a significant trend of sustained high levels of spending. Costs are forecast to hit £5.9m by year end.

KPI	Annual Plan £'000	Year to Date Plan £'000	Year To Date Actual £'000
Surplus/Deficit	0	0	2,336
Covid Expenditure	6,596	3,298	968
Agency	2,959	2,700	2,959
Cash	62,279	62,860	61,538
Efficiency Savings	3,028	1,514	1,818
Capital	7,707	4,470	2,509
Better Payments Practice Code	99.1% by Number 99.5% by Value		

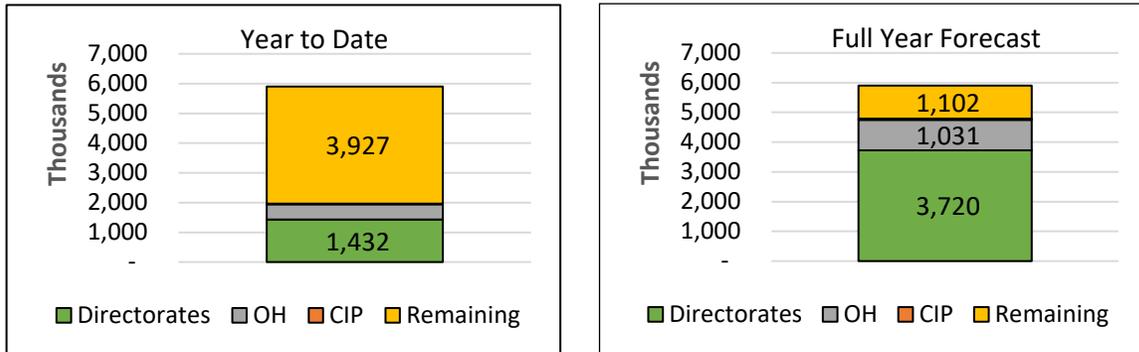
SPC Metrics	SPC Variation	SPC Target
Covid Costs	• L •	n/a
Agency Staff £	• H •	F
Out of Area £	• H •	?

SPC variation	
• • •	Common cause
• L •	Improvement - where low is good
• H •	Improvement - where high is good
• L •	Concern - where high is good
• H •	Concern - where low is good
• ? •	Special cause - where neither high nor low is good

SPC target	
?	Target Indicator – Pass/Fail
P	Target Indicator – Pass
F	Target Indicator – Fail

Financial Overview

MHIS Slippage



Summary at M6 September 2021:

- Operating **surplus of £2,336k** (£2.3m) at Month 6/Half 1
- Material increase in pay costs between M5 and M6 due to pay increase and arrears.
- Agency and Out of Area placements remain risks to the Trusts underlying position. See *Risks and Recovery* slide for detail.
- Covid continues to drive Trust surplus position. Funding to continue at this level into H2. See *Covid* slide for detail
- Strong cash position continues.
- Capital programme remains behind schedule. Slippage at H1 of £1.9m

Income & Expenditure Summary

H1 POSITION

	H1 Plan £000	H1 Actual £000	H1 Variance £000	%
Income	71,028	72,858	1,830	3%
Pay	55,829	56,033	204	0%
Non Pay	12,848	12,156	(692)	(5%)
Total Expenditure	68,677	68,189	(488)	(1%)
EBITDA	2,351	4,669	2,318	
Post EBITDA	2,369	2,351	(18)	
Surplus after adjustm	0	2,336	(2,336)	
KPI's				
Out of Town (OOT)	4,344	4,769	(425)	(10%)
Agency	2,700	2,959	(259)	(10%)
Covid	3,298	968	2,330	71%
CIPs	1,514	1,818	(304)	(20%)

Directorate Year To Date Position

		Trust Wide £000	Clinical £000	Corporate £000	GP Surgeries £000	Medical £000	Central Budgets £000	Central Reserves £000
Pay	Plan	55,829	42,365	8,787	0	4,416	(734)	997
	Actual	56,033	42,474	8,378	7	5,173	(49)	50
	Var	(204)	(109)	408	(7)	(758)	(685)	947
Non Pay	Plan	12,848	6,525	5,709	0	837	(146)	(78)
	Actual	12,156	9,250	4,023	2	706	(1,855)	30
	Var	692	(2,724)	1,686	(2)	132	1,709	(107)

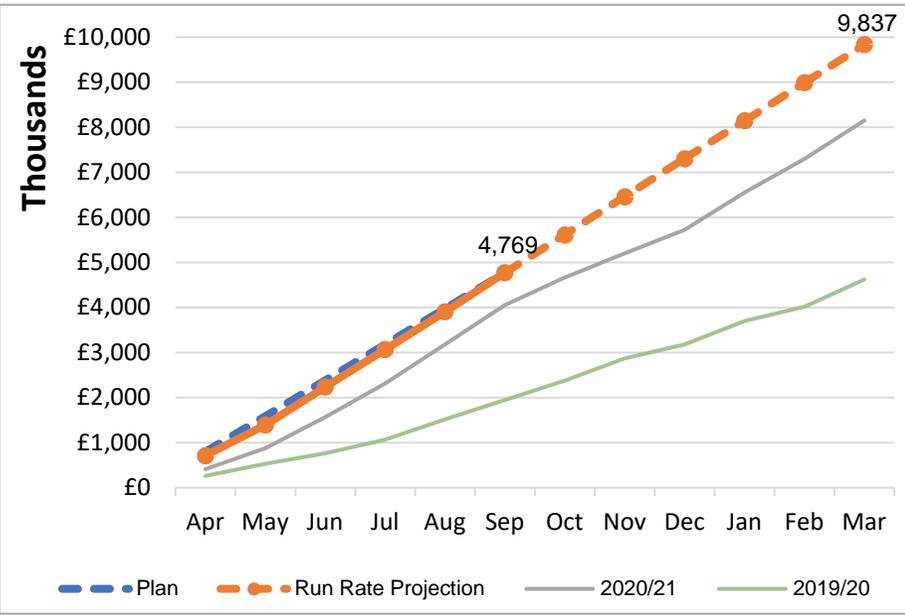
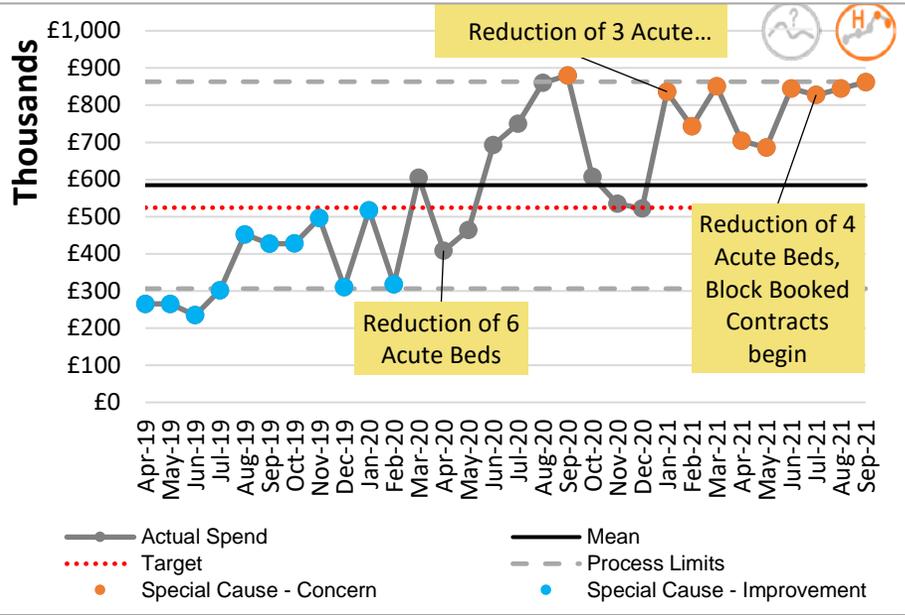
Forecast

	Prior Year £'000	Actual												H1 Out- turn	H1 Plan	Variance	
		Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	£'000	£'000	£'000	
		£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	
Income																	
Income from Patient Care Activities	118,174	10,072	9,691	10,586	10,296	10,219	12,110								62,974	61,320	1,654
Other Operating Income	35,537	1,726	1,579	1,634	1,711	1,723	1,511								9,884	9,708	176
Total Income	153,711	11,798	11,270	12,220	12,007	11,942	13,621	0	0	0	0	0	0	72,858	71,028	1,830	
Expenditure																	
Substantive	105,189	7,997	8,096	8,044	7,960	8,074	9,411								49,582	49,226	356
Bank	6,006	662	393	581	503	586	561								3,286	3,621	(335)
Agency	4,638	389	403	503	503	593	568								2,959	2,700	259
Other (Apprenticeship Levy)	411	38	39	39	38	39	13								206	282	(76)
Total Pay	116,244	9,086	8,931	9,167	9,004	9,292	10,553	0	0	0	0	0	0	56,033	55,829	204	
Purchase of Healthcare	8,149	710	680	845	827	845	862								4,769	4,344	425
Drugs	850	75	75	74	83	76	90								473	498	(25)
Other non pay	18,011	972	960	1,271	1,325	1,162	1,224								6,914	8,006	(1,092)
Total Non Pay	27,010	1,757	1,715	2,190	2,235	2,083	2,176	0	0	0	0	0	0	12,156	12,848	(692)	
Total Expenditure	143,254	10,843	10,646	11,357	11,239	11,375	12,729	0	0	0	0	0	0	68,189	68,677	(488)	
EBITDA	10,457	955	624	863	768	567	892	0	0	0	0	0	0	4,669	2,351	2,318	
Post EBITDA	7,827	395	395	395	389	388	389							2,351	2,369	(18)	
Net Surplus / (Deficit)	2,630	560	229	468	379	179	503	0	0	0	0	0	0	2,318	(18)	2,336	
Technical Adjustments	35	3	3	3	3	3	3							18	18	0	
Adjusted Net Surplus / (Deficit)	2,665	563	232	471	382	182	506	0	0	0	0	0	0	2,336	0	2,336	

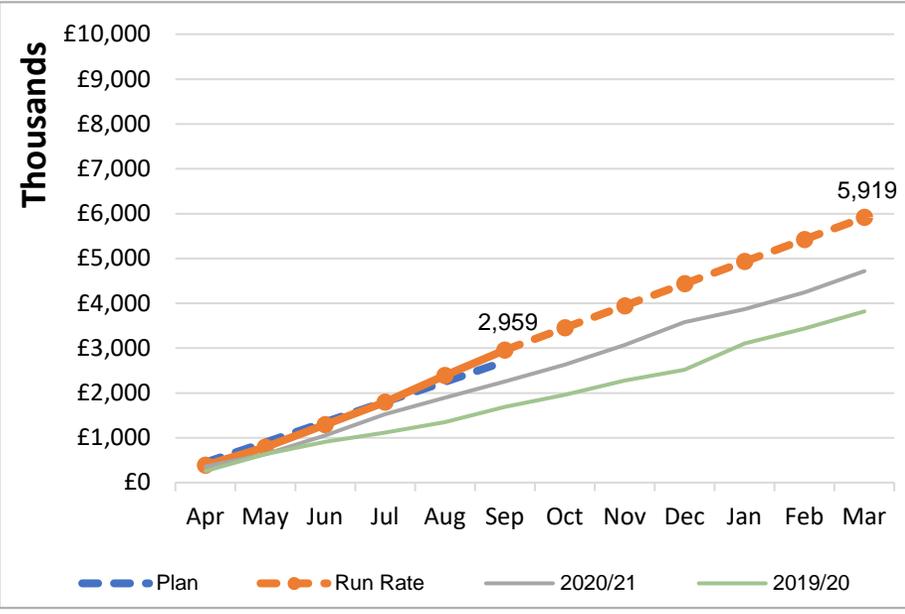
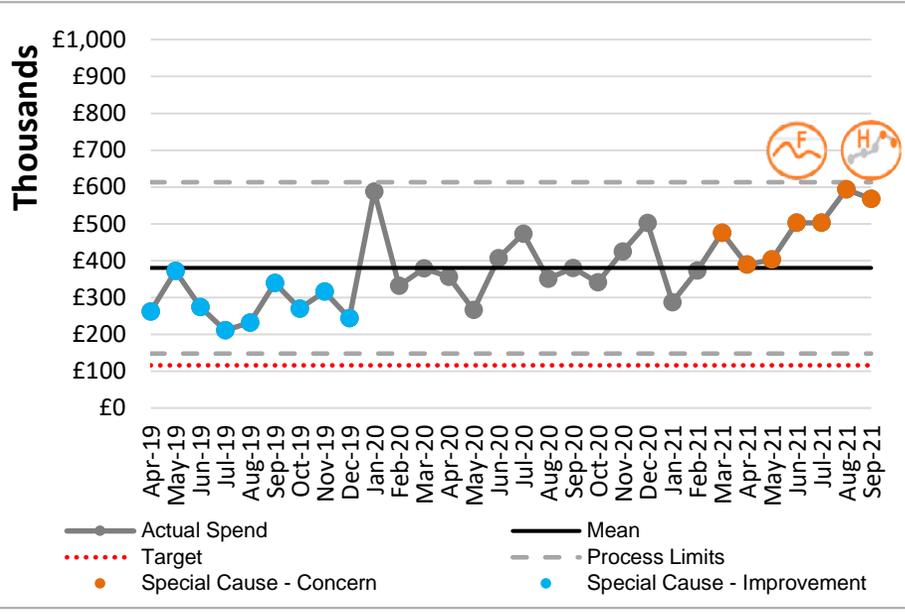
Commentary:

- The Trust surplus at H1 is at the upper end of the forecast range of £1.8m - £2.25m. The surplus is driven primarily by the Covid funding which is non recurrent. Analysis of the Trusts underlying position suggests expenditure could exceed income when the Covid funding ceases. Key drivers are out of area placements and pay costs in acute inpatient settings.
- From M7 a full year forecast will be in place. The Trust submitted a break even forecast based on ambitious recruitment plans that boost pay spend significantly in H2. Alternative scenario's are being modelled and details of these will be available next month.

Risk & Recovery | Out of Area & Agency



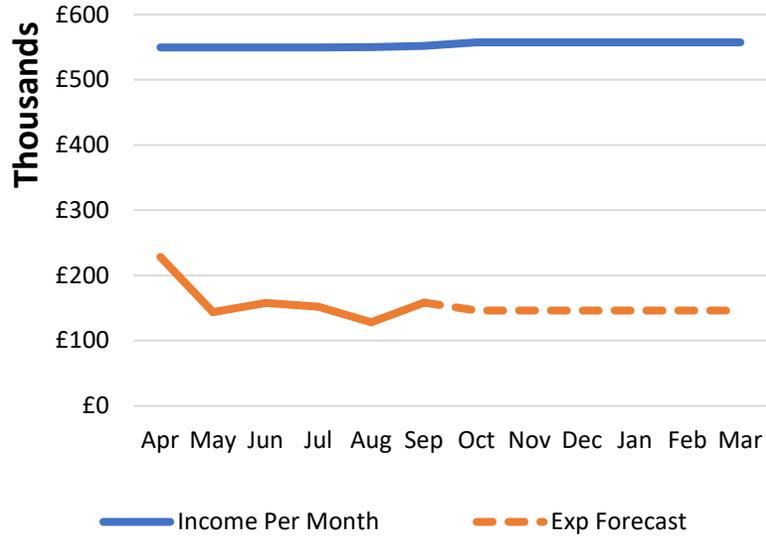
- Out of Area:**
- YTD Spend of £4.8m (orange line adjacent graph).
 - Contracts for 12 Acute Beds in place. This increases the SHSC bed base by 8 beds, when offsetting closures due to estates work are accounted for.
 - Early signs of more stable costs (at higher level) due to contracts “fixing” costs.
 - Additional spend this month is Covid related.



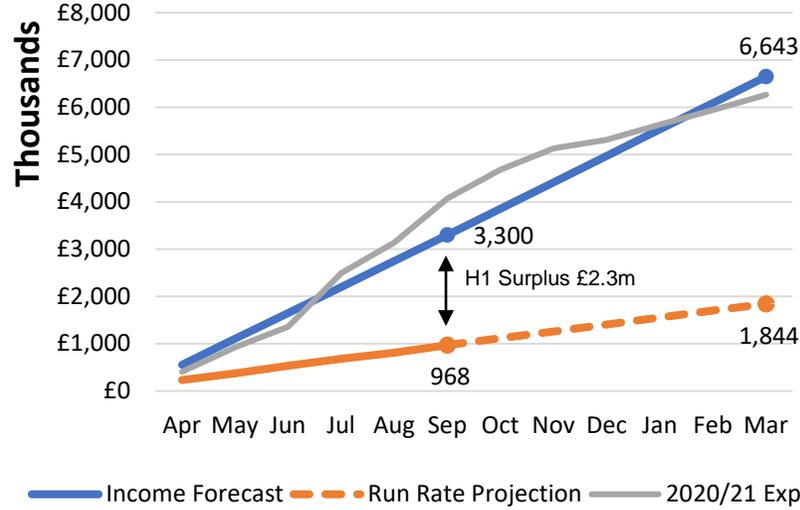
- Agency:**
- YTD Spend of £2.96m (orange line adjacent graph)
 - SPC shows spend is consistently above average and represents a significant increase in cost.
 - Biggest spend on Health Care Assts within Acute & Community (£1.1m), Qualified Nurses within Acute & Community (£0.6m) and Admin within Finance (£0.2m)

Covid

2021/22 Covid Income v Exp Forecast

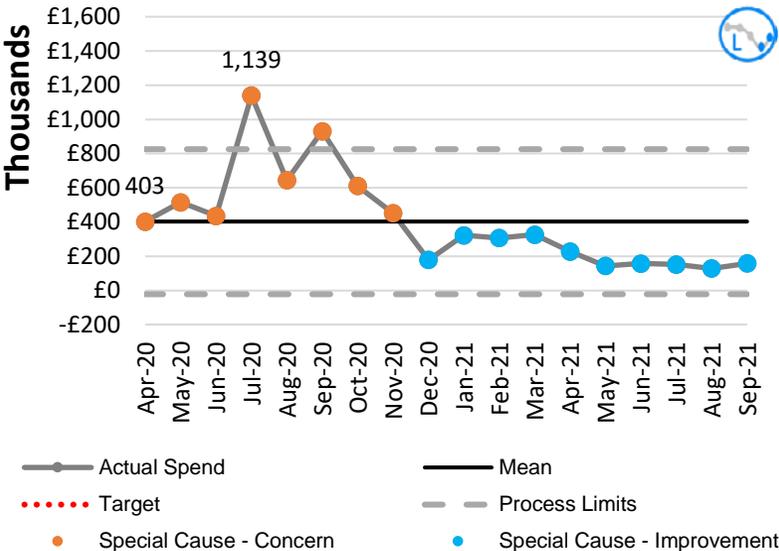


2021 Full Year Forecast

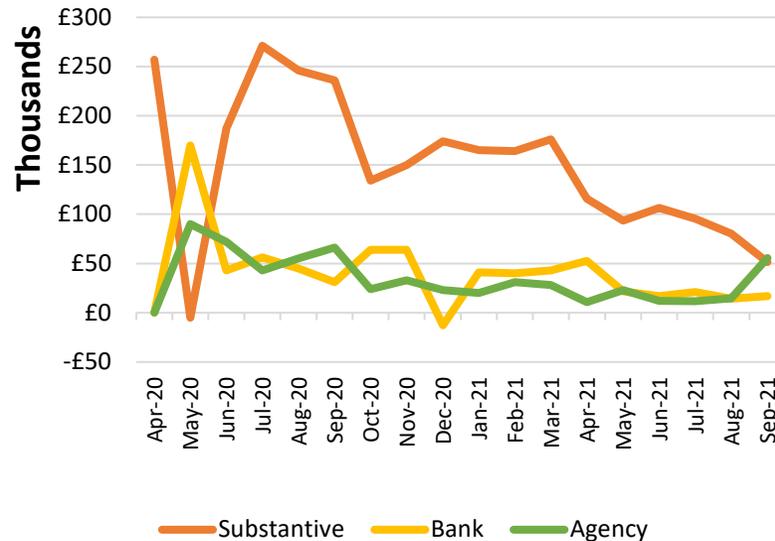


- Covid Funding for H2 confirmed and in line with assumed £6.6m for the year. No claw back of surplus.
- Covid spend remains low and the H1 Surplus is in line with expectation at £2.3m
- Forecast surplus for the year, at this level of spend is £4.8m. Plans required to repurpose this non recurrently to support break even position this year.
- Planning guidance is clear that a separate covid funding stream will be phased out in 22/23.

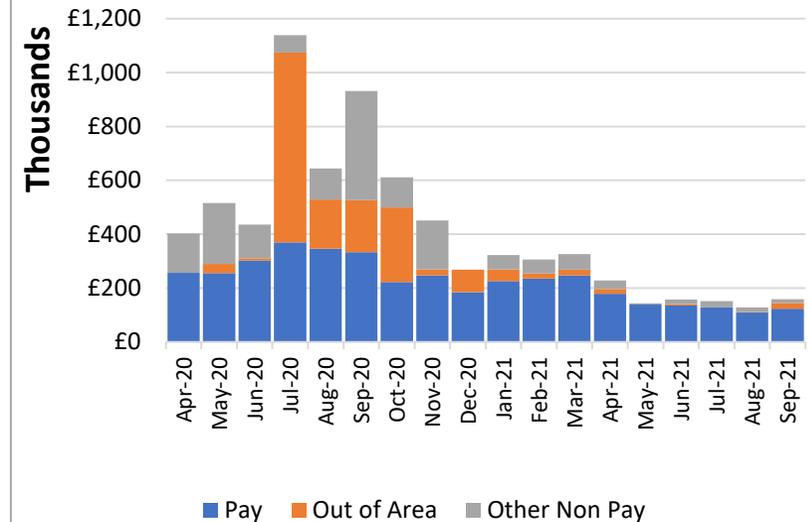
SPC Chart – Covid Expenditure



Monthly Staff Costs



Covid Expenditure Split



Cost Improvement Programme

CIP PERFORMANCE

Care Group	Target £'000	Identified Recurrently £'000	Non Recurrent £'000	No Plan £'000
Clinical	1,453	117	627	709
Reserves	1,191	-	695	496
Strategy & Estates	136	111	26	-
Director of Finance	86	113	-	28
Nursing & Professions	52	52	-	-
People	49	17	-	32
Medical	38	38	-	-
Corporate Governance	23	23	-	-
Total	3,028	471	1,347	1,210
% of Target		16%	44%	40%

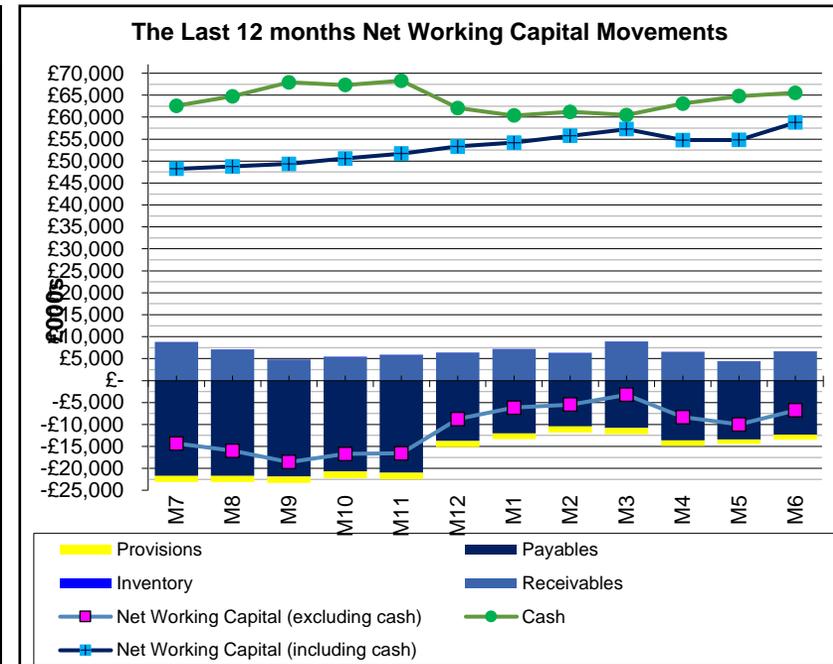
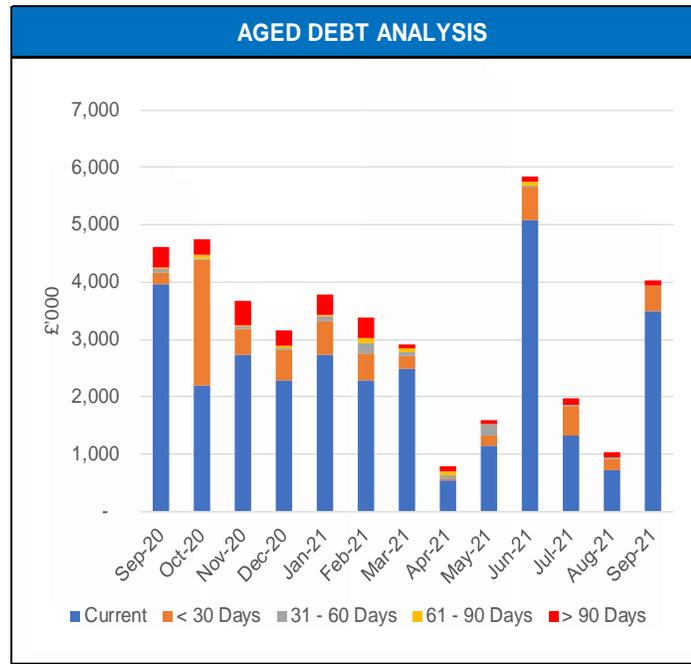
- Areas having the most difficulty identifying long term cost reductions are Clinical areas.
- Within the Acute and Community area plans have been drawn up and are progressing through governance routes.
- While in year savings have been identified and processed in Rehab and Specialist Services, it is recognised that additional work is needed to create longer term savings that support sustainability.

- Minimal change this month.
- Additional £99k Non Recurrent savings added to Reserves this month, relates to Covid underspending.

Clinical Area	Target £'000	Identified Recurrently £'000	Non Recurrent £'000	No Plan £'000
Acute & Community Services	795	87	-	709
Rehab & Specialist Services	628	1	627	0
Central Management	30	30	-	-
Total	1,453	117	627	709
% of Target		8%	43%	49%

SOFP | Statement of Financial Position

	OPENING 2021/22	ACTUAL	MOVEMENT	YEAR END PLAN
	£'000	£'000	£'000	£'000
Non-Current Assets				
Property, Plant & Equipment (PPE)	57,810	58,877	1,067	49,384
Intangible Assets	1,062	997	(65)	1,998
Other Non-Current Assets	4,554	4,417	(137)	4,617
Non-Current Assets Total	63,426	64,291	865	55,999
Current Assets				
Receivables	3,541	4,179	638	7,699
Cash and Cash Equivalents	62,075	61,538	(537)	55,741
Other Current Assets	2,876	2,525	(351)	105
Total Current Assets	68,492	68,242	(250)	63,545
Current Liabilities				
Provisions	(613)	(416)	197	(704)
Payables	(8,580)	(6,313)	2,267	(10,694)
Other Current Liabilities	(5,204)	(5,984)	(780)	(29)
Total Current Liabilities	(14,397)	(12,713)	1,684	(11,427)
Net Current Assets/(Liabilities)	54,095	55,529	1,434	52,118
Total Non-Current Liabilities	(6,039)	(6,020)	19	(5,441)
Total Net Assets	111,482	113,800	2,318	102,676
Total Taxpayers Equity	111,482	113,800	2,318	102,676



STATEMENT OF FINANCIAL POSITION COMMENTARY

Overall the Trust reports a healthy cash position which is in general terms a normalised position. The Trust has no working capital concerns, no debt facility, and continues to meet the Better Payment Practice Code. The Trust current ratio of current assets to current liabilities remains at 5:1 at the end of September 2021, being Cash 90% of current assets, denoting a high level of liquidity.

Fulwood's land has been deemed as "surplus asset" to the Trust requirements in line with the advanced relocation programme and the imminent sale of this property in the short term. The cash inflow from this transaction will take over 3 years as per on-going negotiations with the developer, being the first expected once full planning permission is granted by SCC.

The Trust is in the process of refreshing its Long Term Financial Plan (LTFM). This is also influenced by understanding the financial regime in place, specifically around income and internally the impact of the Estate's strategy in terms of capital investments and disposal of assets. Once the EPR OBC is approved this will also be fed into the LTFM.

HIGHLIGHTS FOR THE REMAINDER OF THE YEAR

The new EPR which business cases is being developed, will bring a new type of Intangible asset to the Trust, which economic life might be beyond the current 7 years life span. A review of the accounting policy will be required to reflect this accordingly.

The increased value of the Trust properties can be considered as "unrealised gains" until any properties are sold, which on the negative side, such increments have a direct impact on the calculation of the PDC charge, which in year 2021/22 is expected to reach £1,691k compared to £1,374k in 2020/21

The Trust is expected to receive £1,124k of external capital funding to partly complete the work in the eradication of dormitories at MCC. Any other possibility of external funding will be an upside to the position, but none are known or pending at the reporting date.

NET WORKING CAPITAL

At the end of September 2021 the Trust reports a positive cash balance of £61,538k.

The negative working capital balance of £6,764k is the combination of an increase in receivables and decrease of payables including Tax, NI and Pension. There are higher creditors accruals than debtors for a net balance of £4,401k.

Overall there is a positive net working capital balance including cash of £58,774k this is after meeting the negative working capital balance of £6,764k including deferred income.

The Trust's high liquidity ratio of 5:1 will allow the Trust to continue without the need for any working capital loan facility in the near future while progressing the 5 years Capital Programme.

12 Months Cash Flow Forecast

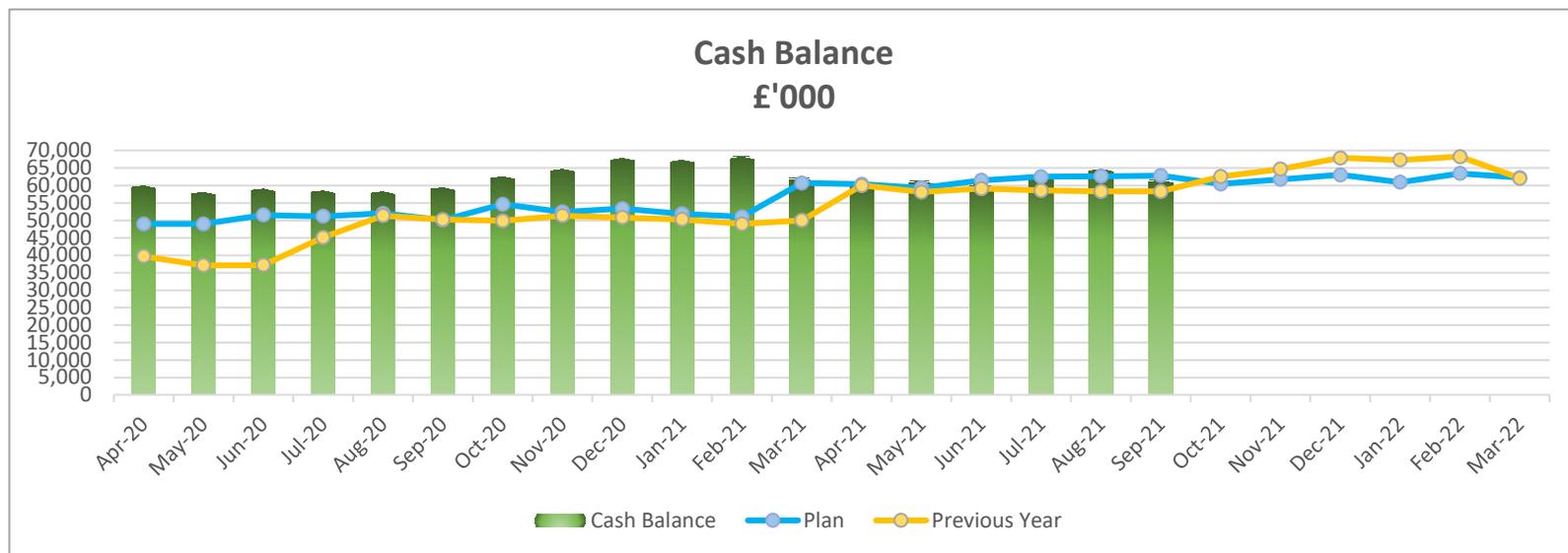
Cash flow as at September 2021	Prior Year Mar-21 £000s	Actual	Actual	Actual	Actual	Actual	Actual	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
		2021/22 Apr-21 £000s	2021/22 May-21 £000s	2021/22 Jun-21 £000s	2021/22 Jul-21 £000s	2021/22 Aug-21 £000s	2021/22 Sep-21 £000s	2021/22 Oct-21 £000s	2021/22 Nov-21 £000s	2021/22 Dec-21 £000s	2021/22 Jan-22 £000s	2021/22 Feb-22 £000s	2021/22 Mar-22 £000s
Operating Surplus/(deficit)	3,898	560	510	608	520	319	644	590	590	590	590	590	590
Net cash generated from / (used in) operations	9,881	(2,196)	748	(1,134)	2,737	1,765	(2,302)	(960)	435	1,583	(1,717)	140	1,011
Net cash inflow/(outflow) from investing activities, Total	(5,574)	(76)	(408)	(216)	(644)	(378)	(787)	(718)	(528)	(871)	(971)	(346)	163
Net cash inflow/(outflow) before financing	8,205	(1,712)	850	(742)	2,613	1,706	(2,445)	(1,088)	497	1,302	(2,098)	384	1,764
Net Cash inflow/(outflow) from financing activities, Total	2,852	0	0	0	0	0	(807)	0	825	0	0	0	(461)
Increase/(decrease) in cash and cash equivalents	11,057	(1,712)	850	(742)	2,613	1,706	(3,252)	(1,088)	1,322	1,302	(2,098)	384	1,303
Cash and cash equivalents at start of period	51,018	62,075	60,363	61,213	60,471	63,084	64,790	61,538	60,450	61,772	63,074	63,074	60,976
Increase/(decrease) in cash and cash equivalents	11,057	(1,712)	850	(742)	2,613	1,706	(3,252)	(1,088)	1,322	1,302	(2,098)	384	1,303
Cash and cash equivalents at end of period	62,075	60,363	61,213	60,471	63,084	64,790	61,538	60,450	61,772	63,074	60,976	63,458	62,279

NARRATIVE

The Trust is expected to meet its Capital Programme target of £7,707k which has been reduced by £877k to contribute with the over committed ICS's CDEL for this financial year.

The Cash FOT has been revised in line with the results at Q2 and it is now expected to be around £62,279k by the end of March 2022.

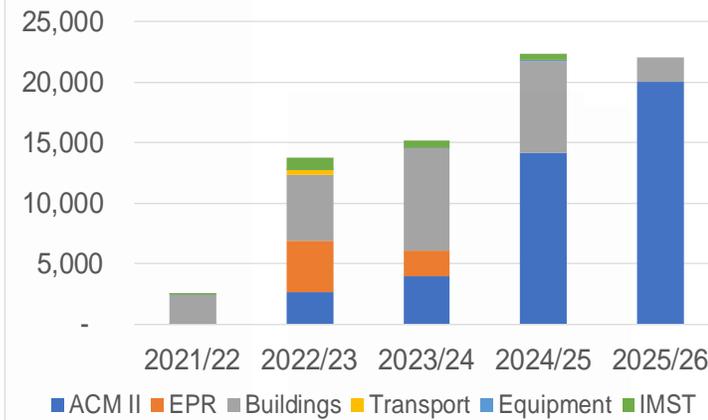
The projected 2021/22 closing balance includes external PDC funding for the eradication of Dormitories £1,124k.



Capital Programme

CAPITAL FORECAST 2020/21 TO 2025/26

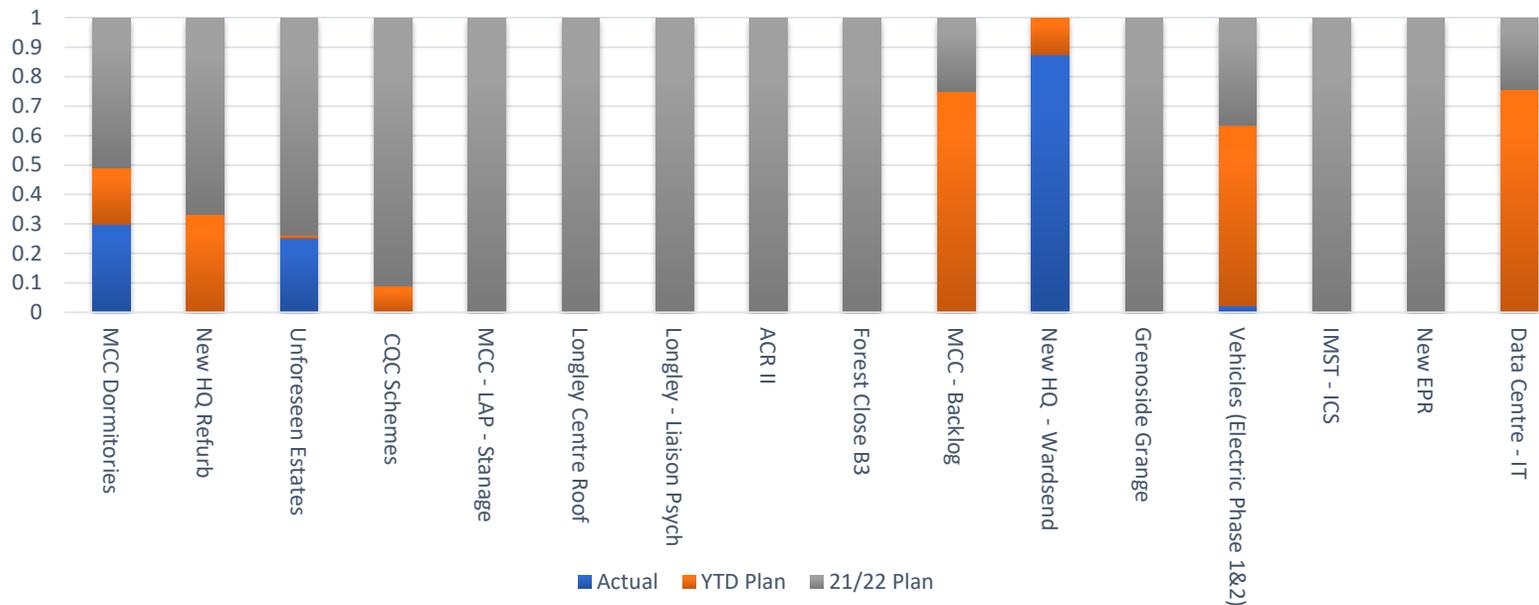
Category	2021/22		2022/23	2023/24	2024/25	2025/26	Total Programme Forecast
	YTD	FOT	Plan	Plan	Plan	Plan	
	£000	£000	£000	£000	£000	£000	
ACM II	22	300	2,650	3,958	14,136	20,000	41,044
EPR	-	300	4,300	2,136	-	-	6,736
Buildings	2,429	6,088	5,402	8,443	7,600	2,000	29,533
Transport	12	280	370	-	30	-	680
Equipment	11	50	50	50	30	-	180
IMST	35	689	949	625	497	-	2,760
Total	2,509	7,707	13,721	15,212	22,293	22,000	80,933



POSITION SUMMARY 2021/22

Capital Position to Date	Revised Plan	Actual	Variance
In-month spend	1,266	788	(478) Amber
Cumulative spend	4,470	2,509	(1,961) Amber
Capital expenditure is <85% or >115% of plan for year to date Amber			
Capital Forecast Outturn	Plan	FOT	Variance
Cumulative spend	8,584	7,707	(877) Green
Capital expenditure is <85% or >115% of plan for year to date Green			

CAPITAL PROJECT PORTFOLIO - YEAR TO DATE POSITION



NARRATIVE

The current capital plan was refreshed in April 2021, however this is pre the Estates Strategy refresh, where the outcome will not be known until the end of October 2021.

The Estates Strategy is likely to impact the forecast moving forward and Business Cases are due to go to FPC in October 2021 to prioritise LAP, CQC & S29a schemes in 2021/22 in-line within the Trust capital CDEL limit.

At the end of September 2021, the Trust reports a total Capital expenditure including accruals of £2,509k, which is £1961k below M6 forecast out turn.

The disposal of Fulwood is progressing, it is expected for the negotiations to conclude before the end of 2021/22, the potential capital receipt is above the initial forecast which is positive for cash flows to fund the ambitious five years Capital Programme.

The Trust is expecting a cash inflow of £1,124k in PDC funding for the MCC Dormitories project. This must be fully utilised by the end of March 2022. No other further external capital funding is planned at present and no further bids are pending. We continue to explore national opportunities as these become available.